

SMART START BONUS 精明投資獎金

Starting January 1, 2017 in HK 香港地區開始日期：2017年1月1日

1. Earn 40% bonus of the product volume for each **SILVER, GOLD** or **PLATINUM PACK** purchased by a new personally enrolled distributor.
當新加入的親推分銷商購買銀級、金級、白金級套裝，你可賺取其產品積分的40%作為獎金。
2. Earn 30% for all new Preferred Customer purchases.
賺取所有新加入優惠顧客所購買產品之30%作為獎金。
3. Personally enroll a new distributor that purchases a **PLATINUM PACK** and earn \$4000hkd. Personally enroll a new distributor that purchases a **GOLD PACK** and earn \$2000hkd. Personally enroll a new distributor that purchases a **SILVER PACK** and earn \$1000hkd.
親推分銷商以白金級套裝加入並獲得港幣\$4000。親推分銷商以金級套裝加入並獲得港幣\$2000。親推分銷商以銀級套裝加入並獲得港幣\$1000。
4. You must have 200* Personal Volume (PV) to earn 40% **SMART START BONUS**.
If you have PV of 100-199 you will earn 30% **SMART START BONUS**.
你必須擁有200*個人積分(PV)以賺取40%的精明投資獎金。如果你有100-199的PV，你將獲得30%的精明投資獎金。

The maximum amount a distributor can earn on the **SMART START BONUS** is limited to 1,000 CV per new customer/distributor. Any additional volume purchased within a Distributor or Preferred Customer's first calendar month will fall into the dynamically compressed Unilevel Royalty Commission program.
一個分銷商可賺取之最高精明投資獎金為每個新客戶/分銷商1000 CV。任何從新優惠客戶/分銷商所購買產品而來的額外積分將撥入動態壓縮單層特權獎金計劃。

SILVER PACKS, GOLD PACKS or **PLATINUM PACKS** used to calculate **SMART START BONUS** cannot be purchased by the enroller or returned to LifeVantage.
用來計算精明投資獎金的銀套裝、金套裝或白金套裝不能經由招收人購買或退貨到LifeVantage。

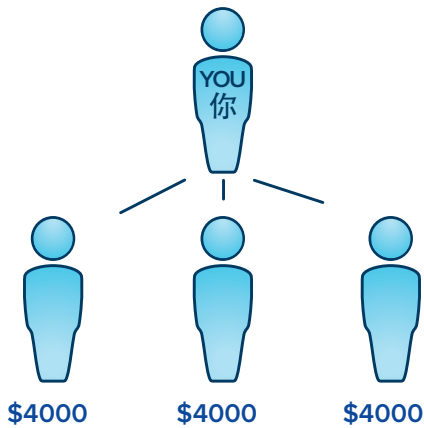
*The 200 Personal Volume may be derived from any combination of purchases from your personally enrolled Preferred Customers, Retail Customers purchases, and/or personal product orders, as long as you have personally purchased at least 40PV during the calendar month. * 在你於過去歷月親自購買了40PV的情況下，200個人積分可以從任何你親推的首選客戶、零售客戶或個人產品訂單中的積分得來。

SMART START BONUS EXAMPLES

精明投資獎金示例

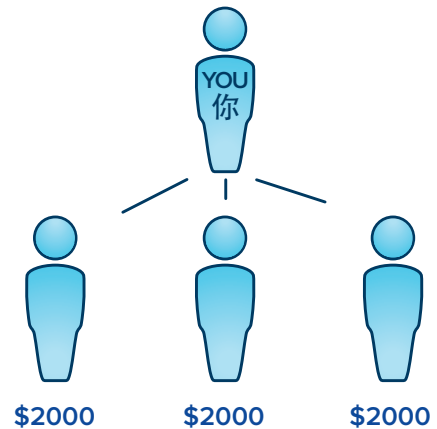
PLATINUM PACKS SOLD

賣出的白金套裝



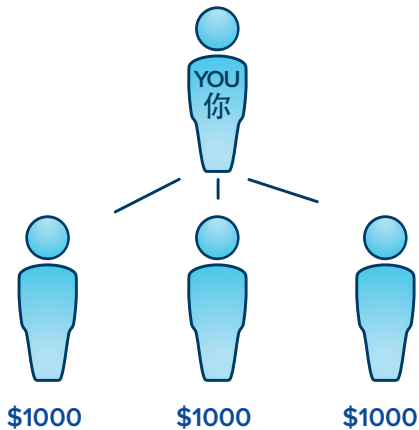
GOLD PACKS SOLD

賣出的金級套裝



SILVER PACKS SOLD

賣出的銀級套裝



Bonus payout on these examples is based on 200 PV.
在這些例子中的獎金支付是基於200 PV。

LAUNCH BONUS

在這些例子中的獎金支付是基於200 PV。

Starting January 1, 2017 in HK 生效日期：2017年1月1日

LifeVantage wants to reward you for more than just your personally enrolled Customers and Distributors, so we created the **Launch Bonus**. The **Launch Bonus** works as a “trickle up” bonus, paying the **First “qualified paid as” Distributor** of each of the following ranks as it moves up the **enrollment tree** of the new enrollee. * LifeVantage 的啟動獎金不僅獎勵你所親推的客戶及分銷商。啟動獎金是一個「往上計算」的獎金，並隨著招收樹往上推算，按下列各級別的第一位合資格的分銷商而發放。*

- **PRO 3 & 4 Launch Bonus 3 & 4級啟動獎金**

If you are a **Distributor** being “paid as” a **PRO 3** or **PRO 4** you can earn up to \$500 for each new pack purchased in your personal organization. This bonus will pay out to the first “qualified paid as” **PRO 3** or **PRO 4** when looking upline. 如果你是一個以3或4級身份「收取獎金」的分銷商，你可從個人組織所購買的新套裝中賺取最多\$500。這獎金將支付給予上線中第一位以3或4級身份「收取獎金」的分銷商。

- **PRO 5 & PRO 6 Launch Bonus 優越級5 & 6級啟動獎金**

If you are a **Distributor** being “paid as” **PRO 5** or **PRO 6** you can earn up to \$500 for each new pack purchased in your personal organization. This bonus will pay out to the first “qualified paid as” **PRO 5** or **PRO 6** when looking upline. 如果你是一個以高級5或6級身份「收取獎金」的分銷商，你可從個人組織所購買的新套裝中賺取最多\$500。這獎金將支付給予上線中第一位以5或6級身份「收取獎金」的分銷商。

- **PRO7, PRO 8, & PRO 9 Launch Bonus 精英級7,8,9 級啟動獎金**

If you are a **Distributor** being “paid as” **PRO 7**, **PRO 8**, or **PRO 9** you can earn up to \$500 for each new pack purchased in your personal organization. This bonus will pay out to the first “qualified paid as” **PRO 7**, **PRO 8** or **PRO 9** when looking upline. 如果你是一個以精英級7, 8或9級身份「收取獎金」的分銷商，你可從個人組織所購買的新套裝中賺取最多\$500。這獎金將支付給予上線中第一位以精英級7, 8或9級身份「收取獎金」的分銷商。

- **PRO 10 Launch Bonus 大師級10級啟動獎金**

If you are a **Distributor** being “paid as” **PRO 10** you can earn up to \$250 for each new pack purchased in your personal organization. This bonus will pay out to the first “qualified paid as” **PRO 10** when looking upline. 如果你是一個以大師級10級身份「收取獎金」的分銷商，你可從個人組織所購買的新套裝中賺取最多\$250。這獎金將支付給予上線中第一位以大師級10級身份「收取獎金」的分銷商。

- **Executive Master Launch Bonus 行政大師啟動獎金**

If you are a **Distributor** being “paid as” **Executive Master** you can earn up to \$150 for each new pack purchased in your personal organization. This bonus will pay out to the first “qualified paid as” **Executive Master** when looking upline. 如果你是一個以行政大師級身份「收取獎金」的分銷商，你可從個人組織所購買的新套裝中賺取最多\$150。這獎金將支付給予上線中第一位以董事大師身份「收取獎金」的分銷商。

- **Presidential Master Launch Bonus 總理大師啟動獎金**

If you are a **Distributor** being “paid as” a **Presidential Master** you can earn up to \$100 for each new pack purchased in your personal organization. This bonus will pay out to the first “qualified paid as” **Presidential Master** when looking upline. 如果你是一個以總理大師級身份「收取獎金」的分銷商，你可從個人組織所購買的新套裝中賺取最多\$100。這獎金將支付給予上線中第一位以總統大師身份「收取獎金」的分銷商。

* “Paid Rank” is defined by the most recent completed and closed monthly commission period. You must be PRO 3 or higher to be eligible to earn this bonus and have 200 PV which may come from selling product to Preferred Customers, Retail Customers AND at least 40 PV in personal product purchases. * 「支付獎金級別」按最近完成和結束的每月獎金週期而確定。你必須擁有PRO 3級或更高才有資格獲得這個獎金。當中的200 PV可能來自向優惠客戶、零售客戶所推銷的產品，而至少40 PV從自行下單而來。

LIFEVANTAGE LAUNCH BONUS EXAMPLES 發放獎金例子

